

# ELLEN BOYLE, BROKER, REALTOR®

## FUNCTIONAL SUMMARY

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My objective is to educate, enlighten, empower, and elevate Realtors® to their highest level of potential. Ellen built a legendary real estate career spanning over 2 decades. She single-handedly closed over 100 transactions annually. Now Ellen is sharing her secrets of success and proven techniques through highly motivational and inspirational Key notes, seminars, and training programs all delivered with a twist of natural humor. The focus is helping others better their business and themselves through the power of knowledge.

## EMPLOYMENT

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| Feb. 2008 – Present<br><i>Owner/Broker</i>   | Serenity Realty                             | Danbury, CT |
| ▪ Listing and sales agent.   |   |             |
| 1999 – Present<br><i>President</i>   | Ellen Boyle Seminars/The Real Coach, LLC    | Danbury, CT |
| ▪ Keynote speaking; motivational, educational, inspirational classes and keynote addresses. B.E.S.T.T. Program (National Training Program) – Teaching Realtors to get back to the basics.                      |   |             |
| March 2006 – Feb. 2008<br><i>REALTOR/Sales Associate</i>   | Prudential Connecticut Realty               | Danbury, CT |
| ▪ Listing and sales agent  |   |             |
| 1997 – March 2006<br><i>Director of Training</i>   | William Pitt Sotheby's International Realty | Danbury, CT |
| ▪ Develop a powerful training program including listing techniques, telephone dialogues, overcoming objections, goal setting, time management and salesmanship. Training over 150 agents annually.             |   |             |
| 1998<br><i>Adult Education Teacher</i>   | City of Danbury                             | Danbury, CT |
| ▪ Personal power through better understanding of one's purpose. Class planning, hand-outs, follow-up.  |   |             |
| 1986-March 2006<br><i>Realtor®/ Sales Associate</i>  | William Pitt Real Estate                    | Danbury, CT |
| ▪ Listing and sales agent. Consecutive Top Producer regional office since 1998 for sales and listings. 1994 - #1 Selling agent company wide (over 500 agents) for the first time and several times thereafter. |   |             |

## AFFILIATIONS/ACCREDITATIONS

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| * CT State Chapter Pres. WCR                  | * Member National Association of Realtors®                                     |
| * Member Connecticut Association of Realtors® | * State Director North. Fairfield County Ass of Realtors                       |
| * ABR   | * Senior Real Estate Specialist (SRES) * Accredited Relocation Counselor (ARC) |

## VOLUNTEER EXPERIENCE

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- \* United Way of Northern Fairfield County \* Anne's Place- The Home of I-Can Breast Cancer  
\* King Street United Church of Christ